



MONTHLY METRICS - A CLOC SURVEY SERIES

LITIGATION METRICS

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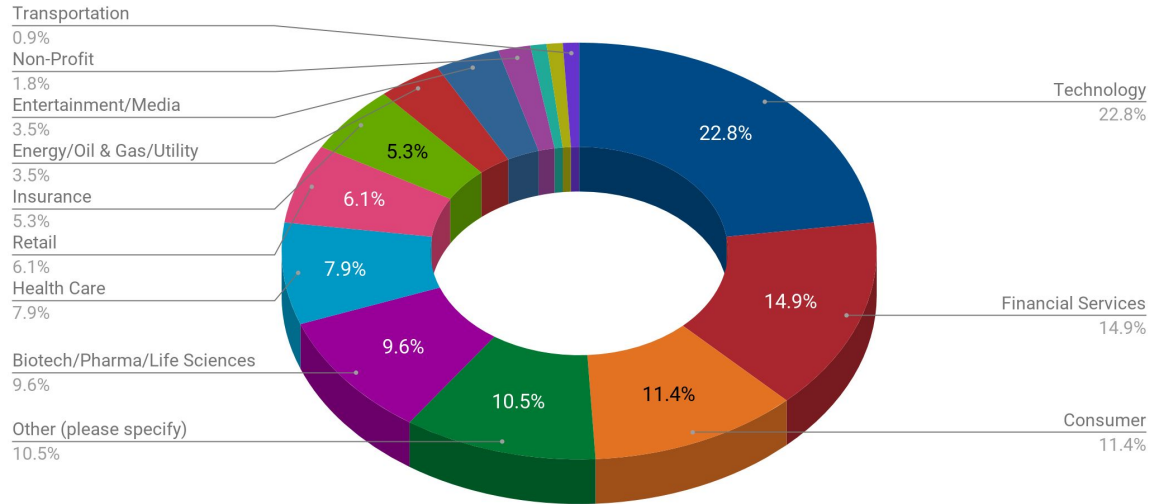
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Survey Representation

114 members represented
8% of CLOC membership

Industry Representation



Quick Stats

45%

of law dept's
formally **track their
litigation success**
rate

471

average number
of litigation
matters per year

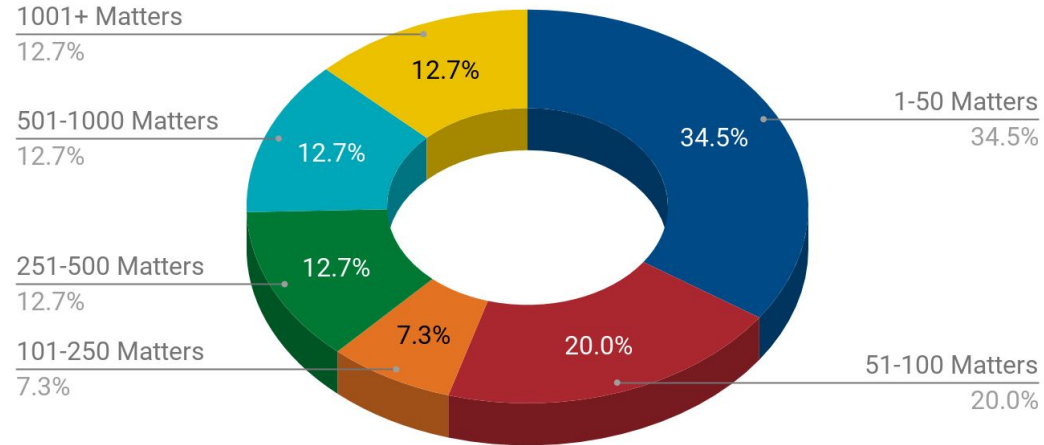
7 in 10

law dept's track
actual spend
versus budgeted
spend

1 in 9

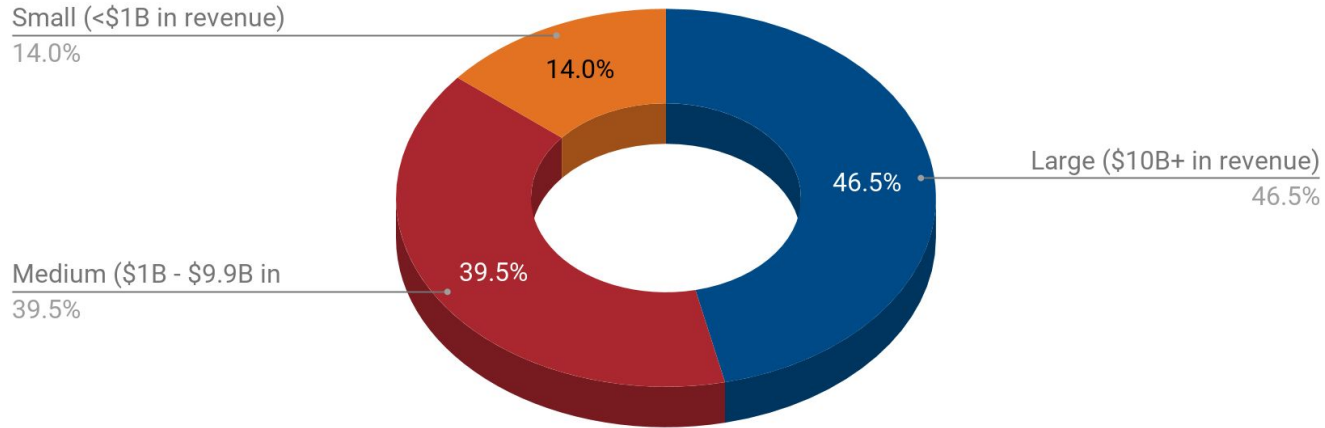
law dept's never
use law firms for
document review

of Litigation Matters/Year



Company Size

Respondent Company Size Breakdown



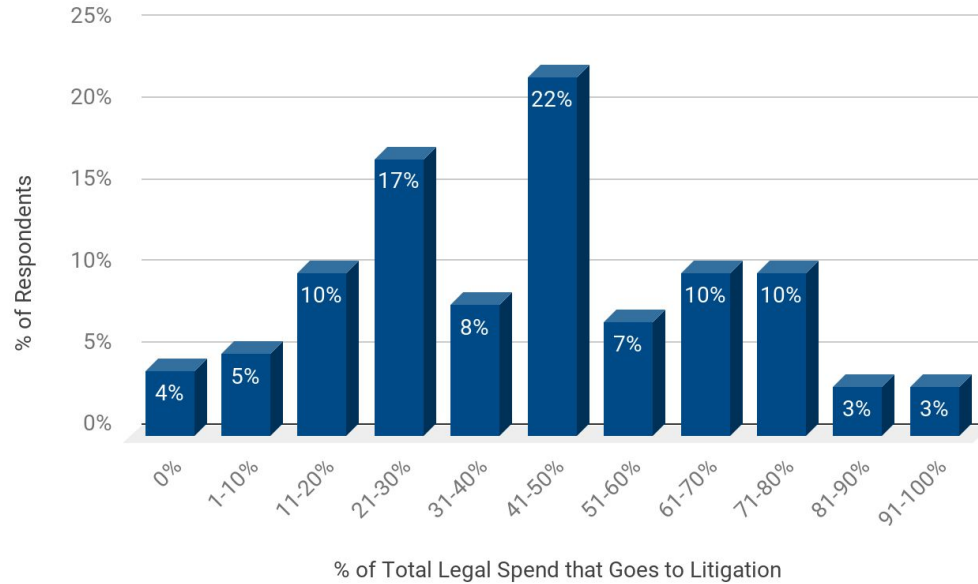
Small: < \$1B revenue

Medium: \$1B-\$9.9B revenue

Large: \$10B+ revenue

Litigation Spend

% of Legal Spend that Goes to Litigation



Litigation Team Staffing

% of Legal Dept. Dedicated to Litigation

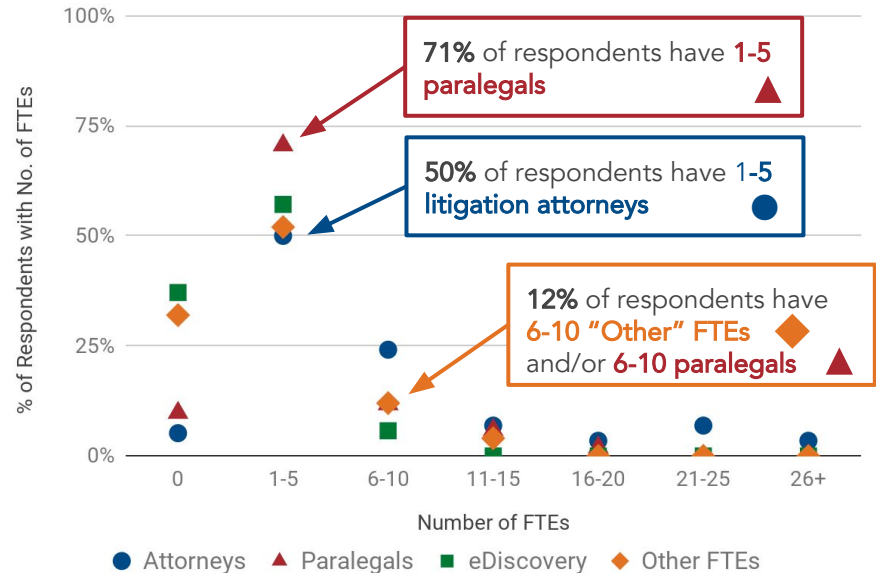
65% of respondents indicated **1-20%** of their Legal Dept. headcount is dedicated to litigation*

18% of respondents indicated **21-40%** of their Legal Dept. headcount is dedicated to litigation

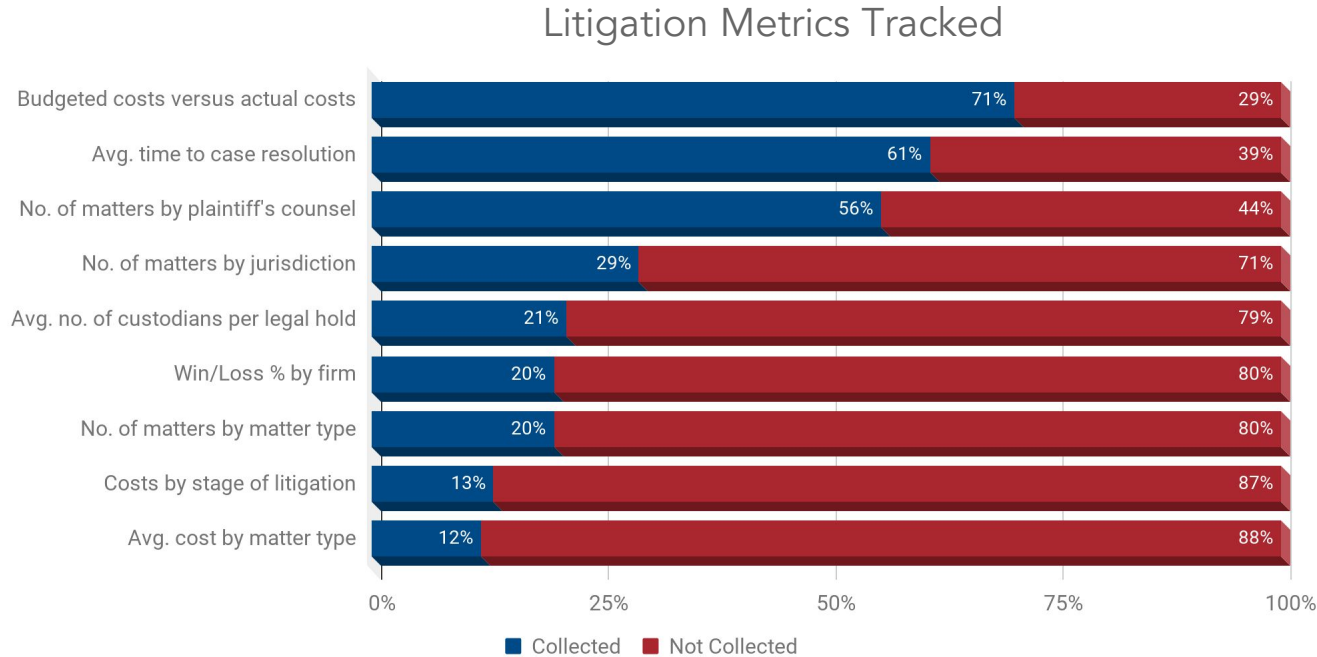
10% of respondents indicated **41%+** of their Legal Dept. headcount is dedicated to litigation

*8% of respondents indicated 0% of their Legal Dept. headcount is dedicated to litigation

of Litigation Team Members



Litigation Metrics Tracked



7 in 10

respondents track
budgeted vs. actual
costs

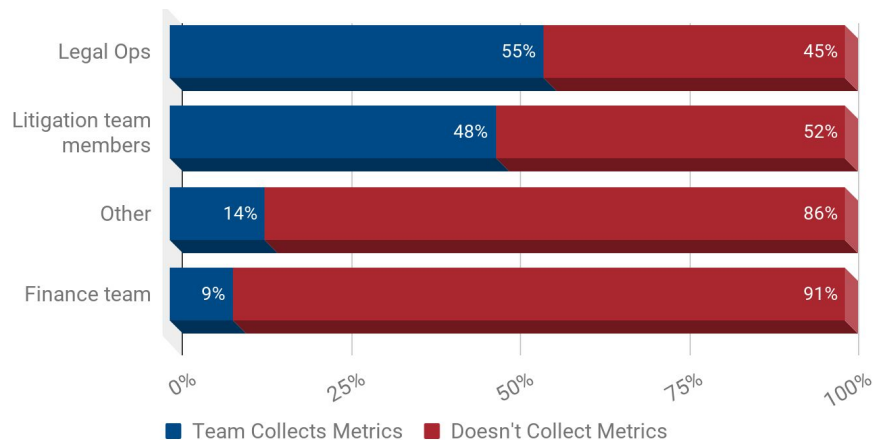
1 in 8

respondents track the
average cost of matters
by matter type

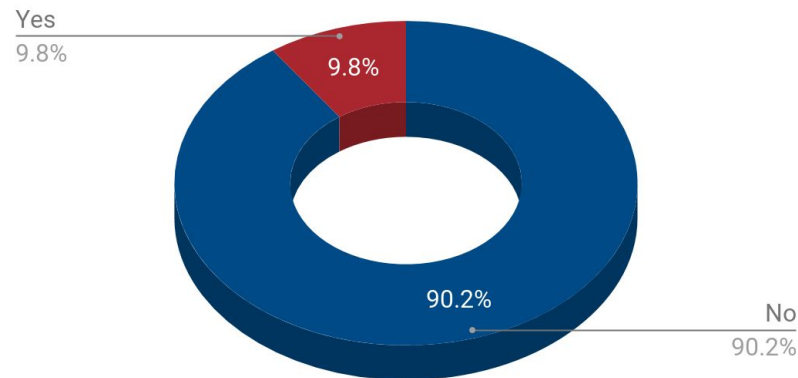
Who Tracks Litigation Metrics

90% OF RESPONDENTS DON'T SHARE METRICS EXTERNALLY TO INCENTIVIZE PERFORMANCE

Which teams track litigation metrics?



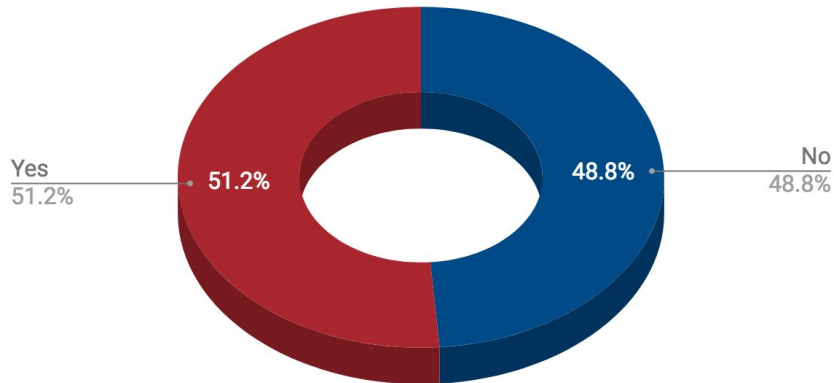
Does your organization share firm-specific metrics to incentivize performance?



New Matter Management

1 in 2 RESPONDENTS USE A CASE MANAGEMENT TOOL

Do you use a case management tool?



60%

of respondents consider the avg. cost of **previous, similar matters** when engaging a firm on a new matter

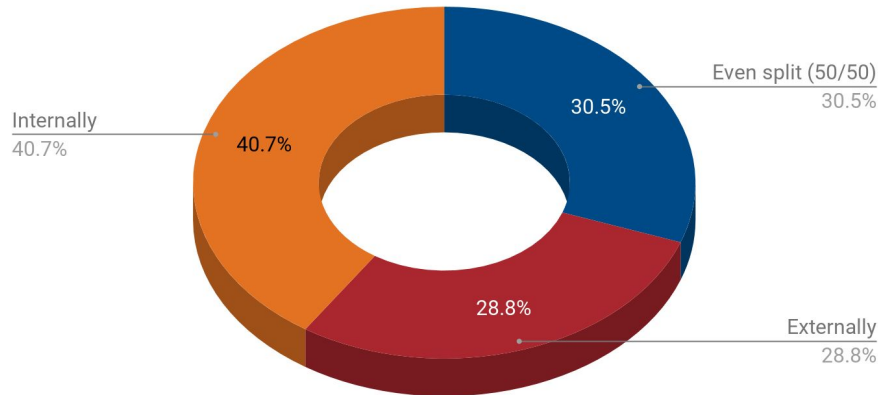
51%

of respondents use a case management tool

E-Discovery

\$2.8M - THE AVERAGE SPEND ON E-DISCOVERY PER YEAR

Is the majority of your e-discovery support (people, process, technology) handled externally or internally?



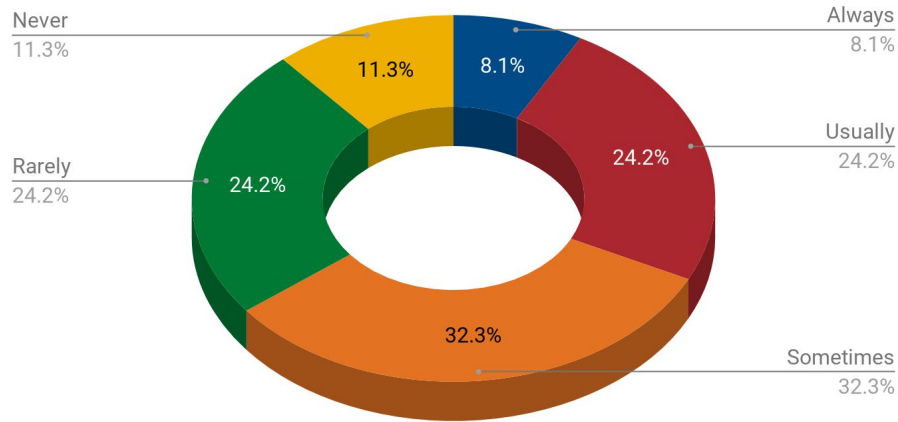
MOST COMMON E-DISCOVERY VENDORS:

- Relativity
- Nuix
- DTI
- Exterro
- EverLaw

Litigation Hold & Document Review

1 in 9 RESPONDENTS NEVER USE LAW FIRMS FOR DOC REVIEW

How often do you use law firms for doc review?



Do you have litigation hold technology?

